



January 9, 2025

Jonathan Sizemore  
bids@danasafetysupply.com  
Dana Safety Supply, Inc  
3810 West Osborne Avenue  
Tampa, Florida 33614

RE: Invitation to Bid 2024-025 *Emergency Lights and Accessories*

Dear Jonathan Sizemore:

Thank you for responding to the above-referenced solicitation. The bids have been evaluated and an award has been made to your company effective January 13, 2025. The published solicitation tabulation sheet is available at [TeamHCSO.com](http://TeamHCSO.com), and enclosed for your convenience.

There is a 72-hour dispute period as described in Section 3, Paragraph 12 of the solicitation.

If you have any questions, please direct them to Marianne Thenen at [MThenen@TeamHCSO.com](mailto:MThenen@TeamHCSO.com), or [Purchasing@HCSO.Tampa.FL.US](mailto:Purchasing@HCSO.Tampa.FL.US).

Sincerely,

William V. Spinelli, CPA  
Chief Financial Officer

WVS/mt

Enclosure



**BID 2024-025**  
**Emergency Lights and Accessories**

<b>BID NUMBER: 2024-025</b> <b>Emergency Lights and Accessories</b> Opened: December 19, 2024 15:00 EST Initial Award: January 13, 2025 - January 12, 2028 Change Order #: N/A Renewal 1 EXP: Renewal 2 EXP: Renewal 3 EXP: <b>Terms: Three (3) Year Initial Award</b> <b>Optional: Three (3) Bi-Annual (2 YR) Renewals</b>	HCSO Supplier SI-301295  <b>CMJ Enterprises LLC</b> 175 S. 11th St. Lindenhurst, NY 11757  Chris Mollish (516) 234-3588 <a href="mailto:cmollish@cmjemergencylighting.com">cmollish@cmjemergencylighting.com</a>	HCSO Supplier SI-233855  <b>Dana Safety Supply, Inc.</b> 3810 W. Osborne Ave. Tampa, FL 33614  Mark Sevigny (813) 348-4866 <a href="mailto:bids@danasafetyssupply.com">bids@danasafetyssupply.com</a>	HCSO Supplier SI-260941  <b>Enforcement One Inc.</b> 381 Roberts Rd. Oldsmar, FL 34677  James Warrell (727) 816-9833 <a href="mailto:sales@enforcementone.com">sales@enforcementone.com</a>	HCSO Supplier SI-301296  <b>ProLogic ITS, LLC</b> 106 Northpoint Parkway Building 2, Suite 350 Acworth, GA 30102 Cheryl Cox (866) 923-0513 <a href="mailto:inside.sales@prologicits.com">inside.sales@prologicits.com</a>	HCSO Supplier SI-301221  <b>Tier 3 Electronics, LLC</b> 2611 Sammonds Rd. Plant City, FL 33563  Bryan J. Perez (813) 585-9421 <a href="mailto:tier3electronics@gmail.com">tier3electronics@gmail.com</a>
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HIGHLIGHTED AREAS INDICATE AWARD.

DESCRIPTION	PERCENTAGE DISCOUNT FROM LIST				
911 Circuits	No Bid	10%	35%	No Bid	No Bid
Brooking Industries	No Bid	38%	No Bid	No Bid	No Bid
Federal Signal™	20%	No Bid	No Bid	48%	No Bid
Gamber Johnson®	No Bid	41.90%	30%	33%	No Bid
Go Rhino®	No Bid	27.40%	25%	No Bid	No Bid
Havis®	20%	45.20%	36%	No Bid	No Bid
Lund® Industries	10%	15%	10%	No Bid	No Bid
OPS Public Safety®	No Bid	25%	No Bid	No Bid	No Bid
Panorama® Antennas	No Bid	20%	No Bid	22%	No Bid
Pro-Gard™	15%	35.50%	20%	No Bid	No Bid
SETINA®	11%	28%	20%	No Bid	No Bid
SoundOff Signal®	16%	50%	35%	No Bid	No Bid
Streamlight®	11%	40.20%	10%	47.35%	No Bid
Tuffly Security Products®	No Bid	20.10%	No Bid	No Bid	No Bid
Whelen®	36%	22.60%	42%	No Bid	No Bid
CMJ Custom Cabinets	10%	No Bid	No Bid	No Bid	No Bid
Jotto	No Bid	No Bid	No Bid	25%	No Bid
Innovative	No Bid	No Bid	No Bid	25%	No Bid
Relevant accessory brands not specifically mentioned in Bid	No Bid	5%	(cost plus 15%)*	(cost plus 15%)*	No Bid

**LABOR RATE FOR INSTALLATION:**

<i>Not to Exceed</i>	<b>NTE \$89.00 / HR</b>	<b>NTE \$95.00 / HR</b>	<b>NTE \$90.00 / HR</b>	<b>NTE \$45.00 / HR</b>	<b>NTE \$75.00 / HR</b>
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**WARRANTY:**

- ▶ 5 YR on All Labor
- ▶ 10 YR Whelen Products
- ▶ 2-5 YR All Other Manufacturers
- ▶ Lifetime on CMJ Custom Cabinets
- ▶ Will honor and support all supplied products for the warranty period specified by each manufacturer.
- ▶ Warranty period may vary by Manufacturer and product line.
- ▶ Addition information provided by Supplier at request.
- ▶ Warranty as per product Manufacturer.
- ▶ Labor warranty is for the life time of the vehicle for fault and/or failure.
- ▶ Warranty as per product manufacturer.
- ▶ Labor warranty is 1 year.
- ▶ Lifetime warranty on all installations.

**NOTES:**

<i>Federal Grant Compliance - Signed</i>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>
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**EXCEPTIONS:**

<b>None</b>	<b>None</b>	* Relevant Brands quoted cost plus in lieu of discount from list	* Relevant Brands quoted cost plus in lieu of discount from list	<b>None</b>
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