



WADY ALMANZAR

SENIOR PROCUREMENT ANALYST

(813) 247-8265

FINANCIAL SERVICES DIVISION
PROCUREMENT BUREAU

WALMANZAR@TEAMHCSO.COM



BID NUMBER: 2024-024 HVAC or HVAC-R Services Opened: April 29, 2025 Initial Award: 7/21/2025 Initial Award EXP: 7/21/2028 Renewal 1 EXP: Renewal 2 EXP: Renewal 3 EXP: Change Order #: Terms: Three (3) Years Initial Award Optional: Three (3) / Two (2) Years Renewals	ALWAYS THERE HEATING AND AIR, LLC Justin Tipton Greg Solomon (813) 509-9210 greg.s@ata-mechanical.com alwaystheremechanical@gmail.com	AIR MECHANICAL & SERVICE CORP C.J. Boggs (813) 375-0782 CJ@Amsco-Ac.com Lynn@Amsco-Ac.com	KENYON & PARTNERS, INC Janelle Ray Andrew Kelley (813)241-6488 x227 andrew.kelley@kenyonandpartners.com janelle.ray@kpiengineering.com
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HIGHLIGHTED AREA INDICATES AWARD

Item	Description	Amount / %	UOM	Amount / %	UOM	Amount / %	UOM
A	Labor Rate: Repair or Installation of system/materials provided by the Vendor or HCSO	\$98.00	Per Hour	\$98.00	Per Hour	\$125.00	Per Hour
B	Equipment Mark Up	15%	%	10%	%	20%	%
C	Materials Mark Up	15%	%	20%	%	30%	%
D	Blueprints & Copies:	15%	%	Cost + 10%	Direct Cost /Percentage	10%	%
E	Rental Equipment:	15%	%	Cost + 10%	Direct Cost /Percentage	10%	%

For HVAC-R enter below information

F	Refrigerant	410A \$55 407C \$60 R22 \$125	Per Pound	Cost + 20%	Direct Cost / Percentage	30%	%
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Other Rates:

G	Holidays	\$98.00	Per Hr	\$196.00	Per Hr	\$165.00	Per Hr
H	Overtime	\$98.00	Per Hr	\$147.00	Per Hr	\$165.00	Per Hr
I	After Hours Emergency	\$98.00	Per Hr	\$147.00	Per Hr	\$165.00	Per Hr

•	Exceptions or Additional work or changes						
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HIGHLIGHTED AREA INDICATES AWARD							
Item	Description	Amount / %	UOM	Amount / %	UOM	Amount / %	UOM
A	Labor Rate: Repair or Installion of system/materials provided by the Vendor or HCSO	\$88.00	Per Hour	\$110.00	Per Hour	\$145.00	Per Hour
B	Equipment Mark Up	15%	%	0.75%	MSRP	10%	
C	Materials Mark Up	15%	%	0.75%	MSRP	10%	
D	Blueprints & Copies:	15%	%	1%	MSRP	\$100.00	
E	Rental Equipment:	20%	%	1%	MSRP	10%	
<u>For HVAC-R enter below information</u>							
F	Refrigerant	\$25.30	Per LB	0.60%	MSRP	\$35.00	Per LB
<u>Other Rates:</u>							
G	Holidays	\$170.00	Per Hr	\$250.00	Per Hour	\$185.00	Per Hour
H	Overtime	\$132.00	Per Hr	\$250.00	Per Hour	\$185.00	Per Hour
I	After Hours Emergency	\$132.00	Per Hr	\$250.00	Per Hour	\$185.00	Per Hour
•	Exceptions or Additional work or changes						



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HIGHLIGHTED AREA INDICATES AWARD							
Item	Description	Amount / %	UOM	Amount / %	UOM	Amount / %	UOM
A	Labor Rate: Repair or Installion of system/materials provided by the Vendor or HCSO	\$123.00	Per Hour	\$112.50	Per Hour	\$155.00	Per Hour
B	Equipment Mark Up	15%		25%	Percent	15%	Total Price
C	Materials Mark Up	15%		25%	Percent	30%	Total Price
D	Blueprints & Copies:	25%		25%	Percent	N/A	
E	Rental Equipment:	15%		25%	Percent	15%	Total Price
For HVAC-R enter below information							
F	Refrigerant	25%		25%	Percent	30%	Total Price
Other Rates:							
G	Holidays	\$246.00		\$168.75	Per Hour	\$230.00	Per Hour
H	Overtime	\$184.00		\$168.75	Per Hour	\$173.00	Per Hour
I	After Hours Emergency	\$184.00		\$168.74	Per Hour	\$173.00	Per Hour
• Exceptions or Additional work or changes							
		Sundays Per Hour: \$246				Truck Charge: \$115.00 Per Trip	