



Tabulation

Bid Number: 16-20		Dana Safety Supply	Public Safety Supply	Communications International Inc	Enforcement One Inc
Emergency Lighting & Vehicle Equipment		3810 W. Osborne Ave Tampa, FL 33614	625 W. 18th Street Hiialeah, FL 33010	7792 Professional Place Tampa, FL 33637	381 Roberts Road Oldsmar, FL 34677
Initial Term: One (1) year					
Optional Renewals: Three (3) Annual					
Opened: 1/6/21		Kevin Brennan	Albert Espinosa	Scot Macdonald	Al Warrell
Awarded: 1/13/21					
Expires: 1/12/22		PH: 813-348-4866	PH: 321-507-2256	PH: 813-887-1888	PH: 727-816-9833
1st Renewal Expires: 1/13/2022 - 1/12/2023		FX: 813-348-0450		FX: 813-887-1888	FX: 727-725-2589
2nd Renewal Expires: 1/13/2023 - 1/12/2024		Cell: 813-442-1485		Cell: 813-373-2204	Cell: 631-394-5635
3rd Renewal Expires: 1/13/2024 - 1/12/2025	U	kbrennan@danasafetysupply.com	aespinosa@publicsafetysupply.net	smacdonald@ask4ci.com	sales@enforcementone.com
HIGHLIGHTED AREA INDICATES AN AWARD	O	Vendor # 233855	Vendor # 260970	Vendor # 13370	Vendor # 260941
	M				
Description of Item(s)		1	2	3	4
Percentage Discount off List Price					
A. Whelen Emergency	%	42	No Bid	20	40
B. Federal Signal Emergency	%	No Bid	47	10	No Bid
C. Havis Shield	%	35	No Bid	10	30
D. Brookings Industries	%	37	No Bid	10	No Bid
E. Sound Off Emergency	%	50	No Bid	10	35
F. Pro-Gard	%	26.8	No Bid	10	15
G. Lund	%	12	No Bid	10	10
H. Gamber Johnson	%	41.5	15	20	30
I. Panorama	%	20	No Bid	10	No Bid
J. Tuffy Products	%	20	No Bid	10	No Bid
K. GO Rhino	%	26.5	15	10	30
L. Setina	%	28	No Bid	10	20
M. 911 Circuits	%	5	No Bid	10	35
N. OPS Public Safety	%	21.5	No Bid	10	No Bid
O. Labor Rate	HR	Tech 1 \$40.00 Tech 2 \$64.84 Tech 3 \$75.00	\$85	\$80	\$75
P. Streamlight	%	40	N/A	N/A	N/A
Q. Relevant accessory brands not specifically mentioned in Bid	%	Cost Plus 14% 5% Off List	No Bid 15% Off List	Cost Plus 20% No Bid	Cost Plus 15% No Bid
Warranty		See the DSS Manufacturer Product Warranty Support Procedure document included in Bid Response.	Lifetime Warranty on all work.	Ci handles the RMA process. Does not include labor removals/installs.	Warranty as per product manufacturer, labor warranty is for the lifetime of the vehicle for fault and/or failure.
Exception(s)		None	None	None	None

5/3/2021 CO#1 added line P. Streamlight

12/16/2022 CO#2 Pro-Gard re-awarded to Dana Safety Supply.

5/7/2024 CO#3 line (Q) added relevant accessory brands not previously specified. Additionally award SI-13370.