



**HILLSBOROUGH COUNTY
SHERIFF'S OFFICE**

2008 EAST EIGHTH AVENUE
TAMPA, FL 33605



ROBERT FLAMAND

Contract Administrator

FINANCIAL SERVICES DIVISION
PURCHASING SECTION

(813) 247-8045

RFLAMAND@TEAMHCSO.COM

RFP NUMBER: 2024-03

Hillsborough School Speed Zone Enforcement Program

Opened: 4/12/2024
Initial Award: 7/2/2024
Change Order #:
Auto Renewal 1 EXP:
Auto Renewal 2 EXP:
Auto Renewal 3 EXP:

Altumint, Inc.

RedSpeed Florida LLC

Blue Line Solutions, LLC

Conduent State & Local Solutions,
Inc.

Terms: Three (3) Year Initial Award
Optional: Three (3) Annual Renewals

HIGHLIGHTED AREA INDICATES AWARD

A	Percentage revenue share	33.30%	35%	29%	29.16%
B	Relocation Costs	\$0.00	\$0.00	\$0.00	\$8,000.00
D	Additonal Costs	No	No	No	No
•	Exceptions	No	No	No	Yes
•	Eval Score	71.02	95.95	91.75	77.6



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NovoaGlobal, Inc.

Sensys Gatso USA, Inc.

Terms: Three (3) Year Initial Award
Optional: Three (3) Annual Renewals

HIGHLIGHTED AREA INDICATES AWARD			
A	Percentage revenue share	33%	43%
B	Relocation Costs	\$0.00	\$50,000.00
D	Additonal Costs	Yes	Yes
•	Exceptions	No	Yes
•	Eval Score	76.53	70.42