

## Appendix IV Pricing Sheet

### Alligator Alley Harley-Davidson

Item Group	Item Make	Discounted Price
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	MSRP pricing unavailable for police motors
Motorcycles – Pursuit Rated	Harley Davidson Road King	\$18,400.00
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	\$19,400.00
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	\$19,975.00
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	

**Appendix IV Pricing Sheet**  
**Alligator Alley Harley-Davidson**

Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

<b>Item Group</b>	<b>Item Make</b>	<b>Discounted Price</b>
Pursuit Rated Vehicles	Harley-Davidson Pan America	\$22,499.00

- Exceptions:**
- There is no MSRP price for police motorcycles from Harley-Davidson

## Appendix IV Pricing Sheet

### Bozard Ford Company

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	1.01%
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	1.01%
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	1.01%
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	1.01%
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	1.01%
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	1.01%
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	1.01%
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	



## Appendix IV Pricing Sheet

### Carl Black of Orlando, LLC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	6.1%
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	11.5%
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	10.0%
Cab and Chassis Trucks 4X4	Chevrolet	11.0%
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	10.0%
Cargo & Passenger Vans	Chevrolet	9.0%
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	9.0%
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	1.0%
Electric & Plug-In Hybrid	Chevrolet	1.0%
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	7.0%
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	7.0%
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	8.9%
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	8.9%
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	5.5%
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	5.5%
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

### Appendix IV Pricing Sheet **Carl Black of Orlando, LLC**

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	5.5%
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	5.5%
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

- Exceptions:**
- None listed

## Appendix IV Pricing Sheet

### Crown Buick GMC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2 #TXL26	GMC Terrain SLE FWD	3.59%
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

## Appendix IV Pricing Sheet Crown Buick GMC

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC Acadia Elevation	1.79%
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Utility and Hybrid Vehicles 4X2	GMC Acadia Elevation FWD	2.27%
Utility and Hybrid Vehicles 4X2	GMC Yukon SLE 2WD	3.08%
Utility and Hybrid Vehiclex 4X4	GMC Terrain SLE AWD	3.96%
Utility and Hybrid Vehiclex 4X4	GMC Yukon SLE 4WD	3.08%

**Exceptions:**  
• None listed



## Appendix IV Pricing Sheet Crown Dublin

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler Pacifica Select, 2025, #RUCH53	5.51%
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	See Exceptions Also Offered
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler Pacifica PHEV Select, 2025, #RUET53	3.76%
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram 1500, Crew, 5'7" Box, 2025, #DTIL98	15.19%
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram 1500, Quad, 6'4" Box, 2025, #DT6L41	16.19%
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge Durango GT RWD, #WDDH75	9.97%
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	

### Appendix IV Pricing Sheet Crown Dublin

Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Cab and Chassis Trucks 4X2	Ram 3500 60' C/A Reg 6.4L V8 Auto, #DD3L63	6.05%
Cab and Chassis Trucks 4X2	Ram 4500 60' C/A Reg 6.4L V8 Auto, #DP4L63	6.14%
Cab and Chassis Trucks 4X2	Ram 5500 60' C/A Reg 6.4L V8 Auto, #DP5L63	6.13%
Cargo & Passenger Vans	Ram ProMaster 1500 Low 118', #VF1L11	11.56%
Cargo & Passenger Vans	Ram ProMaster 1500 Low 136', #VF1L12	11.34%
Cargo & Passenger Vans	Ram ProMaster 1500 High 136', #VF1L13	11.28%
Cargo & Passenger Vans	Ram ProMaster 2500 High 136', #VF2L13	11.16%
Cargo & Passenger Vans	Ram ProMaster 2500 High 159', #VF2L16	11.12%
Cargo & Passenger Vans	Ram ProMaster 3500 High 136', #VF3L13	9.22%
Cargo & Passenger Vans	Ram ProMaster 3500 Low 136', #VF3L12	11.16%
Cargo & Passenger Vans	Ram ProMaster 3500 Super High 159', #VF3L19	10.84%
Cargo & Passenger Vans	Ram ProMaster 3500 High 159' WB, #VF3L16	11.05%
Cargo & Passenger Vans	Ram ProMaster 3500 EV SHR 159' WB EXT, #VFL59	11.65%
Pickup Trucks 4X2	Ram 1500 Quad 6'4" Box 3.0L I6 Twin-Turbo Diesel 2025, 2WD, #DT1L41	12.42%
Pickup Trucks 4X2	Ram 2500 Reg 8' Bed 6.4L Gas, 2WD, #DJ2L62	3.79%
Pickup Trucks 4X4	Ram 2500 Reg 8' Bed 6.4L Gas, 4WD, #DJ7L62	2.57%
Pickup Trucks 4X4	Ram 3500 Reg 8' Bed 6.4L V8, 4WD, #D28L62	5.51%

**Exceptions:**

- None listed

## Appendix IV Pricing Sheet

### Crown Eurocars

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	See Exceptions Also Offered
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	

### Appendix IV Pricing Sheet Crown Eurocars

Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Cab & Chassis Trucks 4X2	Mercedes Sprinter 3500XD 170' HO Diesel 2WD 2024 #MXCC7H	9.32%
Cargo & Passenger Vans	Mercedes Sprinter 2500 High Roof Diesel 170' 2024, #M2CA7S	9.22%
Cargo & Passenger Vans	Mercedes Sprinter 2500 High Roof HO Diesel 170' 2024, #M2CA7H	9.08%
Cargo & Passenger Vans	Mercedes Sprinter 2500 High Roof 144' 2024, #M2CA4S	10.16%
Cargo & Passenger Vans	Mercedes Sprinter 2500 Low Roof HO Diesel 144' 2025, #M2CA4H	9.62%
Cargo & Passenger Vans	Mercedes Sprinter 2500 High Roof HO Diesel 144' 2024, #M2CA4H	8.70%
Cargo & Passenger Vans	Mercedes Sprinter 2500 Low Roof Diesel 144' 2025, #M2CA4S	9.36%

**Exceptions:**  
• None listed

## Appendix IV Pricing Sheet

### Crown Kia

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia K5 LX5 FWD, 2025, #L4232	1.28%
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia Sportage EX FWD, 2025, #42242	2.94%
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	

### Appendix IV Pricing Sheet Crown Kia

Utility and Hybrid Vehicles 4X4 & AWD #42422	Kia Sportage LX AWD, #42422	2.95%
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Kia K4 LXS, 2025, #23422	1.35%
Utility & Hybrid Vehicles 4X2	Kia Sorento, 2025, #73232	3.41%
Utility & Hybrid Vehicles 4X2	Kia Telluride S V6, #J4232	1.51%
Utility & Hybrid Vehicles 4X2	Kia Seltos S, 2025, #K2232	1.34%

- Exceptions:**
- None listed

## Appendix IV Pricing Sheet

### Crown Nissan

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan Altima 2.5 S FWD, #13114	10.87%
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan Leaf SV Plus, 215 Range EV	7.22%
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan Pathfinder S 2WD, #25114	9.42%
Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan Pathfinder S 4WD, #25014	9.19%
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	

## Appendix IV Pricing Sheet

### Crown Nissan

Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Utility & Hybrid Vehicles 4X2	Nissan Pathfinder SV 2WD, #25314	9.14%
Utility & Hybrid Vehicles 4X2	Nissan Rogue S Gas FWD, #22114	4.06%
Utility & Hybrid Vehicles 4X2	Nissan Ariya Engage FWD, 215 Range, #24314	6.99%
Utility & Hybrid Vehicles 4X2	Nissan Ariya FWD, 280-290 Range, #24514	5.97%
Utility & Hybrid Vehicles 4X4	Nissan Pathfinder SV 4WD, #25214	9.02%
Utility & Hybrid Vehicles 4X4	Nissan Ariya Evolve AWD, 260 Range, #24614	5.50%

- Exceptions:**
- None listed



## Appendix IV Pricing Sheet

### Duval Ford, LLC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	1%
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	1%
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	1%
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	1%
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	1%
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	1%
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	1%
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	1%
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

**Appendix IV Pricing Sheet**  
**Duval Ford, LLC**

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	1%
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

## **Appendix IV Pricing Sheet**

### **Duval Ford, LLC**

**Exceptions:**

1. Duval Ford's bid is for STOCK vehicles per definition: [Part C, paragraph one and two] resulting from cancelled orders within its Governmental Dealership, ordering Code F24081. Any RETAIL allocated STOCK vehicles, designated by Ford Motor Company's order type "2" designation will be subject to availability. Availability is determined as: RETAIL vehicles without pending quotes, finance application, or special order commitment by a retail or commercial customer, as evidenced within the retail dealership (24200) dealer-management-software-system. Retail vehicles may appear to be available via website lookup but dealer has the final determination of what is Stock vs. Committed.
2. Ford Motor Company currently does not have a "stocking" program as of this time for the Governmental purchaser. Ford Motor Company has indicated that allocation is being reviewed for the Police Vehicle Specifications.
3. Dealer cannot obligate an IN STOCK vehicle without evidence of an agency PURCHASE ORDER. 24 Hour holds with verbal intent to order evidenced by email response to quote will govern.
4. Section 18, part C, paragraph one, dealer interprets "dealer changes price" to mean "manufacturer changes price".
5. Per page 20, section 12, paragraph 6: MSRP definition applies to the federally required Monroney label, not aftermarket additions, i.e. Service Body trucks. Duval Ford will discount up-fitted vehicles, or dealer adds/packages from the MSRP addendum posted to the vehicle record located next to the OEM Window Sticker.
6. Per Page 28, Section E, Duval Ford will make additional concessions for prior model year vehicles but cannot guarantee an additional fixed 2% due to changing OEM concessions per vehicle type. It is impossible to commit before this circumstance presents itself.

## Appendix IV Pricing Sheet

### Ferman Buick GMC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	2%
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	2%
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	2%
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	2%
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	2%
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	2%
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

**Appendix IV Pricing Sheet**  
**Ferman Buick GMC**

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	2%
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

**Exceptions:**  
• None listed

## Appendix IV Pricing Sheet

### Ferman Chevrolet

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	2%
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	2%
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	2%
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	2%
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	2%
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	2%
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	2%
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

**Appendix IV Pricing Sheet**  
**Ferman Chevrolet**

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	2%
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

**Exceptions:**  
• None listed

## Appendix IV Pricing Sheet

### Ferman CJDR of Wesley Chapel

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	2%
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	2%
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	2%
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	2%
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	2%
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	2%
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	



## Appendix IV Pricing Sheet

### Ferman CJDR of Wesley Chapel

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	2%
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Cab & Chassis Trucks 4X2	Ram	2%
Cab & Chassis Trucks 4X4	Ram	2%
Utility & Hybrid Vehicles 4X2	Jeep	2%
Utility & Hybrid Vehicles 4X4	Jeep	2%

**Exceptions:**  
 • None listed

## Appendix IV Pricing Sheet

### Ferman Ford

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	8%
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	8%
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	9%
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	4%
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	10%
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	10%
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	9%
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

### Appendix IV Pricing Sheet

## Ferman Ford

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	6%
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

- Exceptions:
- Ford Raptor Models

## Appendix IV Pricing Sheet

### New Smyrna Beach Chevrolet

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	2%
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	2%
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	2%
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	1%
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

### Appendix IV Pricing Sheet

## New Smyrna Beach Chevrolet

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	1%
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

- Exceptions:**
- None listed

## Appendix IV Pricing Sheet

### Stingray Chevrolet

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	1.0%
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	5.0%
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	5.0%
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	5.0%
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	1.0%
Electric & Plug-In Hybrid	Chevrolet	1.0%
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	3% - 5%
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	3% - 5%
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	3.0%
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

## Appendix IV Pricing Sheet Stingray Chevrolet

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	3.0%
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	3.0%
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	3.0%
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	3.0%

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Pickup Trucks 4X2	Chevrolet 1500 Series	3.0%
Pickup Trucks 4X2	Chevrolet 25-3500 Series	5.0%
Pickup Trucks 4X2	Chevrolet Colorado	1.0%
Pickup Trucks 4X4	Chevrolet 1500 Series	3.0%
Pickup Trucks 4X4	Chevrolet 25-3500 Series	5.0%
Pickup Trucks 4X4	Chevrolet Colorado	1.0%
Cutaway Vans	Chevrolet	4.0%
ALL	Chevrolet	1% or half of listed discount above on items subject to periodic OEM restricted allocation

**Exceptions:**

- None listed

## Appendix IV Pricing Sheet

### Village Cadillac Toyota

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	\$2,500.00
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	\$1,500.00
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	\$3,000.00
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	\$3,000.00
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	\$2,000.00



## Appendix IV Pricing Sheet

### Village Cadillac Toyota

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	\$2,000.00
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

**Exceptions:**  
• None listed

## Appendix IV Pricing Sheet

### Volcanic Partners LLC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	10%
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

**Appendix IV Pricing Sheet**  
**Volcanic Partners LLC**

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

**Exceptions:**  
• None listed