



**MARIANNE THEEN** FINANCIAL SERVICES DIVISION  
BUYER PURCHASING SECTION  
(813) 247-8053 MTHEEN@TEAMHCSO.COM

Renewal 3 of 3, CO#4



Bid Number: 16-20 Emergency Lighting & Vehicle Equipment Initial Term: One (1) year Optional Renewals: Three (3) Annual Opened: 1/6/21 Awarded: 1/13/21 Expires: 1/12/22 1st Renewal Expires: 1/13/2022 - 1/12/2023 2nd Renewal Expires: 1/13/2023 - 1/12/2024 3rd Renewal Expires: 1/13/2024 - 1/12/2025 HIGHLIGHTED AREA INDICATES AN AWARD		Dana Safety Supply 3810 W. Osborne Ave Tampa, FL 33614  Kevin Brennan  PH: 813-348-4866 FX: 813-348-0450 Cell: 813-442-1485 <a href="mailto:kbrennan@danasafetysupply.com">kbrennan@danasafetysupply.com</a> Vendor # 233855	Public Safety Supply 625 W. 18th Street Hialeah, FL 33010  Albert Espinosa  PH: 321-507-2256  <a href="mailto:aespinosa@publicsafetysupply.net">aespinosa@publicsafetysupply.net</a> Vendor # 260970	Communications International Inc 7792 Professional Place Tampa, FL 33637  Scot Macdonald  PH: 813-887-1888 FX: 813-887-1888 Cell: 813-373-2204 <a href="mailto:smacdonald@ask4ci.com">smacdonald@ask4ci.com</a> Vendor # 13370	Enforcement One Inc 381 Roberts Road Oldsmar, FL 34677  Al Warrell  PH: 727-816-9833 FX: 727-725-2589 Cell: 631-394-5635 <a href="mailto:sales@enforcementone.com">sales@enforcementone.com</a> Vendor # 260941
U O M		1	2	3	4
Description of Item(s)					
Percentage Discount off List Price					
A. Whelen Emergency	%	42	No Bid	20	40
B. Federal Signal Emergency	%	No Bid	47	10	No Bid
C. Havis Shield	%	35	No Bid	10	30
D. Brookings Industries	%	37	No Bid	10	No Bid
E. Sound Off Emergency	%	50	No Bid	10	35
F. Pro-Gard	%	26.8	No Bid	10	15
G. Lund	%	12	No Bid	10	10
H. Gamber Johnson	%	41.5	15	20	30
I. Panorama	%	20	No Bid	10	No Bid
J. Tuffy Products	%	20	No Bid	10	No Bid
K. GO Rhino	%	26.5	15	10	30
L. Setina	%	28	No Bid	10	20
M. 911 Circuits	%	5	No Bid	10	35
N. OPS Public Safety	%	21.5	No Bid	10	No Bid
O. Labor Rate	HR	Tech 1 \$40.00 Tech 2 \$64.84 Tech 3 \$75.00	\$85	\$80	\$75
P. Streamlight	%	40	N/A	N/A	N/A
Q. Relevant accessory brands not specifically mentioned in Bid		Cost Plus 14% 5% Off List	N/A 15% Off List	Cost Plus 20% N/A	Cost Plus 15% N/A
Warranty		See the DSS Manufacturer Product Warranty Support Procedure document included in Bid Response.	Lifetime Warranty on all work.	Ci handles the RMA process. Does not include labor removals/installs.	Warranty as per product manufacturer, labor warranty is for the lifetime of the vehicle for fault and/or failure.
Exception(s)		None	None	None	None

5/3/2021 CO#1 added line P. Streamlight

12/16/2022 CO#2 Pro-Gard re-awarded to Dana Safety Supply.

05/04/2024 CO#3 line (Q) added relevant accessory brands not previously specified.

05/14/2024 CO#4 16-20 PART B SPECIAL PROVISIONS paragraph 21 & EXHIBIT B addition