



**HILLSBOROUGH COUNTY SHERIFF'S OFFICE
SHERIFF'S OPERATIONS CENTER
2008 EAST 8TH AVENUE
TAMPA, FL 33605**

**AMENDMENT #1 TO THE MASTER AGREEMENT
BETWEEN
THE HILLSBOROUGH COUNTY SHERIFF'S OFFICE
AND
CARL BLACK OF ORLANDO, LLC DBA
CARL BLACK CHEVROLET BUICK GMC**

THIS FIRST Amendment to the Master Agreement is made and entered into as of the Effective Date, by and between Carl Black of Orlando, LLC DBA Carl Black Chevrolet Buick GMC ("CONTRACTOR") and the Hillsborough County Sheriff's Office ("HCSO"); and

WITNESSETH:

WHEREAS, CONTRACTOR and HCSO entered into an agreement on October 28, 2024, for the purchase of in stock or inventory vehicles; and

WHEREAS, CONTRACTOR and HCSO desire to amend the agreement to expand the products offered and to standardize quote submissions for approval efficiency and audit compliance, as detailed below.

NOW THEREFORE, in consideration of mutual covenants, promises and provisions contained herein, it is mutually understood and agreed between the parties as follows:

- I.** The parties agree to modify Attachment A (Appendix IV Pricing Sheet) to reflect "All" as the "Item Group" and "Chevrolet," "Buick," "GMC," and "Bright Drop/General Motors" as the "Item Make", where CONTRACTOR will offer these products at the prices/discounts listed.
- II.** HCSO has provided CONTRACTOR a quote template (Attachment B), in hard copy and editable versions, for use when submitting quotes. The template includes required fields as specified in the Invitation to Bid, which are highlighted in yellow, and preferred fields. CONTRACTOR may use their own quote format or the template provided. Regardless of

format used, the required fields must be on every quote to ensure approval efficiency and audit compliance.

- a. The amount entered in the required "MSRP" field of the quote must represent the manufacturer's suggested retail price based on the factory options listed on the federally required Monroney label (window sticker) of the specific vehicle for sale.
- b. The amount entered in the required "MSRP Discount" field of the quote must be equal to or greater than the MSRP discount submitted in CONTRACTOR's bid, for the specific vehicle for sale.
- c. Though destination, delivery and/or shipping charges are reflected on the Monroney label, they are separate from the MSRP, thus their amount must be entered in the "Dest/Del/Ship Chg" field of the quote, and their amount must not be calculated into the MSRP or MSRP Discount.
- d. Manufacturer rebates, if applicable, are separate from the MSRP, thus their amount must be entered in the "Rebate*" field of the quote, and their amount must not be calculated into the MSRP or MSRP Discount.
- e. For past model year vehicles, a two percent (2%) discount must be added, in addition to the MSRP discount submitted in CONTRACTOR's bid for the quoted item, as specified in the Invitation to Bid.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement on the day first mentioned above.

**Carl Black of Orlando, LLC DBA
Carl Black Chevrolet Buick GMC**

Hillsborough County Sheriff's Office

By: _____

**Edgar Massoni,
Commercial Account Manager**

By: _____

Chad Chronister, Sheriff

Date: 05/27/2025

Date: 7/28/25

HCSO STAFF	APPROVED	DATE
DIST/DIV	<i>[Signature]</i>	<i>7/11/25</i>
LEGAL	<i>Rm 259484</i>	<i>7-16-25</i>
FSD <i>A/CFO</i>	<i>Mj 260254</i>	<i>7/8/25</i>
DEPARTMENT	<i>R 3664</i>	<i>7-17-25</i>
CHIEF DEPUTY	<i>R 3664</i>	<i>7-23-25</i>
UNDERSHERIFF	<i>[Signature] 3655</i>	<i>7/25/25</i>

ATTACHMENT A

Hillsborough County Sheriff's Office 2024-005 Assorted Vehicle Procurement

Appendix IV Pricing Sheet
Carl Black of Orlando, LLC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	6.1%
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	11.5%
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	10.0%
Cab and Chassis Trucks 4X4	Chevrolet	11.0%
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	10.0%
Cargo & Passenger Vans	Chevrolet	9.0%
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	9.0%
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	1.0%
Electric & Plug-In Hybrid	Chevrolet	1.0%
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	7.0%
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	7.0%
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	8.9%
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	8.9%
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	5.5%
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	5.5%
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	

Hillsborough County Sheriff's Office 2024-005 Assorted Vehicle Procurement

Appendix IV Pricing Sheet

Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	5.5%
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	5.5%
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

[illegible]

Exceptions:

- None listed