



Hillsborough County Sheriff's Office  
 P.O. Box 3371  
 Tampa, FL 33601

Janice Wilder, Buyer  
 813-247-8029

RFP 9-15 TABULATION

Line #	RFP NUMBER: 9-15 Printer Maintenance OPENED: 6/8/15 AWARDED: 8/13/15 Contract start date September 1, 2015 <b>SHADED AREA INDICATES AWARD</b>	UOM	Konica Minolta Business Solutions USA 1410 N. Westshore Blvd Ste 100 Tampa, Florida 33607 Jason Allen jason.allen@kmb.s.konicaminolta.us Ph: 813-207-8265	<b>Ecotype DBA TonerType of Florida 5100 W. Cypress Street Tampa, Florida 33607 PH: 813-915-1300 David Shaver davids@tonertype.com Ph:813-915-3100</b>
	DESCRIPTION			
A1	Laser - Color	Page	\$0.0870	<b>\$0.0300</b>
A2	Laser - Black/White	Page	\$0.0129	<b>\$0.0055</b>
A3	MICR	Inch	No Bid	<b>\$0.0085</b>
A4	Plotter	Inch	No Bid	<b>\$0.0080</b>
B	Lump Sum Buyout	LS	No Bid	No Bid
B1	Laser - Color	Page	No Bid	\$0.0390
B2	Laser - Black/White	Page	No Bid	\$0.0070
B3	MICR	Inch	No Bid	\$0.0085
B4	Plotter	Inch	No Bid	\$0.0080
	Printer Manufacturer		No Bid	HP
C	Customized Option		"Optimized Print Services"(OPS) program. Maximizes use of Multi-function devices at current rates above <b>(\$0.087 &amp; \$0.0129) plus additional \$2/mo per machine.</b>	"Pay Per Impression" rental program will replace all HCSO owned printers with new HP Laser Jet printers and provide services and toner for one price per page.
			Assessment - Current volume and usage, Needs, Mapping floor plans, interviewing users	No capital investment, no monthly minimums, no lease payment. Replace entire fleet with one B/W model and one color model for uniformity.
			Install Device Agent Software	Implementation begins following assessment w/ ISD of current use/need.
			Consultation & Development of Optimization strategy.	Proposed B/W Printer: HP M605N <b>\$0.0175/page</b>
			Implementation by Sept. 2015	Proposed Color & BW Printer: HPM651N <b>\$0.012/page</b>
			Automatic meter reading collection and supply delivery, repair response	