



January 9, 2025

Aaron Watkins
awatkins@enforcementone.com
Enforcement One Inc.
381 Roberts Road
Oldsmar, Florida 34677

RE: Invitation to Bid 2024-025 *Emergency Lights and Accessories*

Dear Aaron Watkins:

Thank you for responding to the above-referenced solicitation. The bids have been evaluated and an award has been made to your company effective January 13, 2025. The published solicitation tabulation sheet is available at TeamHCSO.com, and enclosed for your convenience.

There is a 72-hour dispute period as described in Section 3, Paragraph 12 of the solicitation.

If you have any questions, please direct them to Marianne Thenen at MThenen@TeamHCSO.com, or Purchasing@HCSO.Tampa.FL.US.

Sincerely,

William V. Spinelli, CPA
Chief Financial Officer

WVS/mt

Enclosure



BID 2024-025
Emergency Lights and Accessories

BID NUMBER: 2024-025 Emergency Lights and Accessories Opened: December 19, 2024 15:00 EST Initial Award: January 13, 2025 - January 12, 2028 Change Order #: N/A Renewal 1 EXP: Renewal 2 EXP: Renewal 3 EXP: Terms: Three (3) Year Initial Award Optional: Three (3) Bi-Annual (2 YR) Renewals	HCSO Supplier SI-301295 CMJ Enterprises LLC 175 S. 11th St. Lindenhurst, NY 11757 Chris Mollish (516) 234-3588 cmollish@cmjemergencylighting.com	HCSO Supplier SI-233855 Dana Safety Supply, Inc. 3810 W. Osborne Ave. Tampa, FL 33614 Mark Sevigny (813) 348-4866 bids@danasafetyssupply.com	HCSO Supplier SI-260941 Enforcement One Inc. 381 Roberts Rd. Oldsmar, FL 34677 James Warrell (727) 816-9833 sales@enforcementone.com	HCSO Supplier SI-301296 ProLogic ITS, LLC 106 Northpoint Parkway Building 2, Suite 350 Acworth, GA 30102 Cheryl Cox (866) 923-0513 inside.sales@prologicits.com	HCSO Supplier SI-301221 Tier 3 Electronics, LLC 2611 Sammonds Rd. Plant City, FL 33563 Bryan J. Perez (813) 585-9421 tier3electronics@gmail.com
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HIGHLIGHTED AREAS INDICATE AWARD.

DESCRIPTION	PERCENTAGE DISCOUNT FROM LIST				
911 Circuits	No Bid	10%	35%	No Bid	No Bid
Brooking Industries	No Bid	38%	No Bid	No Bid	No Bid
Federal Signal™	20%	No Bid	No Bid	48%	No Bid
Gamber Johnson®	No Bid	41.90%	30%	33%	No Bid
Go Rhino®	No Bid	27.40%	25%	No Bid	No Bid
Havis®	20%	45.20%	36%	No Bid	No Bid
Lund® Industries	10%	15%	10%	No Bid	No Bid
OPS Public Safety®	No Bid	25%	No Bid	No Bid	No Bid
Panorama® Antennas	No Bid	20%	No Bid	22%	No Bid
Pro-Gard™	15%	35.50%	20%	No Bid	No Bid
SETINA®	11%	28%	20%	No Bid	No Bid
SoundOff Signal®	16%	50%	35%	No Bid	No Bid
Streamlight®	11%	40.20%	10%	47.35%	No Bid
Tuffly Security Products®	No Bid	20.10%	No Bid	No Bid	No Bid
Whelen®	36%	22.60%	42%	No Bid	No Bid
CMJ Custom Cabinets	10%	No Bid	No Bid	No Bid	No Bid
Jotto	No Bid	No Bid	No Bid	25%	No Bid
Innovative	No Bid	No Bid	No Bid	25%	No Bid
Relevant accessory brands not specifically mentioned in Bid	No Bid	5%	(cost plus 15%)*	(cost plus 15%)*	No Bid

LABOR RATE FOR INSTALLATION:

<i>Not to Exceed</i>	NTE \$89.00 / HR	NTE \$95.00 / HR	NTE \$90.00 / HR	NTE \$45.00 / HR	NTE \$75.00 / HR
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WARRANTY:

- ▶ 5 YR on All Labor
- ▶ 10 YR Whelen Products
- ▶ 2-5 YR All Other Manufacturers
- ▶ Lifetime on CMJ Custom Cabinets
- ▶ Will honor and support all supplied products for the warranty period specified by each manufacturer.
- ▶ Warranty period may vary by Manufacturer and product line.
- ▶ Addition information provided by Supplier at request.
- ▶ Warranty as per product Manufacturer.
- ▶ Labor warranty is for the life time of the vehicle for fault and/or failure.
- ▶ Warranty as per product manufacturer.
- ▶ Labor warranty is 1 year.
- ▶ Lifetime warranty on all installations.

NOTES:

<i>Federal Grant Compliance - Signed</i>	Yes	Yes	Yes	Yes	Yes
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EXCEPTIONS:

None	None	* Relevant Brands quoted cost plus in lieu of discount from list	* Relevant Brands quoted cost plus in lieu of discount from list	None
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