

RFP 15-15 Courthouse Security & Video Visitation Security		First Coast Security	Universal Protection	Bales Security	G4S Secure Solutions	Command Security Copr
BID OPENING: JULY 10, 2015		9280 Bay Plaza Suite 729	1411 N. Westshore Blvd #108	5701 Hillsborough Ave #5701	405 North Reo, Suite 150	5808 Blue Lagoon Dr Ste.110
AWARD DATE: September 22, 2015		Tampa, Florida 33619	Tampa, Florida 33607	Tampa, Florida 33610	Tampa, Florida 33609	Miami, Florida 33126
CONTRACT TERMS: Two year initial term with (3) annual renewal options.		Ph: 813-625-9780 Scott Slack	Ph: 813-281-0858 Brook Cagle	Ph: 813-314-9101 Joe McGee	Ph: 813-289-9459 Marty Martinez	Ph: 786-363-6988 Victor Guembes
BOLD/HIGHLIGHTED COLUMN INDICATES AWARD		sslack@fcssf.com	brook.cagle@universalpro.com	jmcgee@balessecurity.com	marty.martinez@usa.g4s.com	Vquembes@commandsecurity.com
DESCRIPTION						
A	Minimum Wage Paid to Employee					
	Armed Supervisor	\$14.50	\$14.25	\$12.00	\$14.50	\$13.75
	Armed Security Officer	\$13.00	\$13.00	\$11.00	\$13.00	\$13.00
	Unarmed Security Officer	\$11.00	\$11.00	\$10.00	\$11.00	\$10.50
	Contract Manager	\$23.00 (\$47,840)	\$19.23 (\$40,000)	\$16.83 (\$35,000)	\$25.38 (\$52,790)	\$21.63 (\$45,000)
	(Exception - Video Visitation)				\$15.00	
B	Straight Time Hourly Billing Rate					
	Armed Supervisor	\$20.13	\$20.17	\$16.50	\$22.05	\$20.28
	Armed Security Officer	\$18.17	\$18.50	\$16.50	\$19.96	\$19.17
	Unarmed Security Officer	\$15.56	\$15.83	\$16.50	\$16.91	\$15.99
	(Exception - Video Visitation)				\$22.73	
C	Overtime/Holiday Billing Rate					
	Armed Supervisor	\$28.83	\$30.25	\$21.45	\$30.87	\$20.28
	Armed Security Officer	\$25.97	\$27.75	\$21.45	\$27.94	\$19.17
	Unarmed Security Officer	\$22.13	\$23.75	\$21.45	\$23.67	\$15.99
	(Exception - Video Visitation)				\$31.87	
	APPROXIMATE ANNUAL PRICE BASED 58 FTE AND 2,097.5 STRAIGHT TIME HRS/WK AT 52 WEEKS	\$1,895,097.88	\$1,926,309.84	\$1,799,655.00	\$2,082,114.84	\$1,974,599.12

RFP 15-15 Courthouse Security. Annual Straight time billing based on HCSO Scheduled Billable Hours per Week & Proposers' hourly billing rate.																				
Courthouses & Assoc Bldg	First Coast Security				Universal Protection				Bales Security				G4S Secure Solutions				Command Security			
	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing
Armed Supervisor	\$20.13	4	160	\$3,220.80	\$20.17	4	160	\$3,227.20	\$16.50	4	160	\$2,640.00	\$22.05	4	160	\$3,528.00	\$20.28	4	160	\$3,244.80
Armed Security Officer	\$18.17	30	1001.5	\$18,197.26	\$18.50	30	1001.5	\$18,527.75	\$16.50	30	1001.5	\$16,524.75	\$19.96	30	1001.5	\$19,989.94	\$19.17	30	1001.5	\$19,198.76
Unarmed Security Officer	\$15.56	17	678	\$10,549.68	\$15.83	17	678	\$10,732.74	\$16.50	17	678	\$11,187.00	\$16.91	17	678	\$11,464.98	\$15.99	17	678	\$10,841.22
Cthse Weekly Total		51	1,840	\$31,967.74		51	1,840	\$32,487.69		51	1,840	\$30,351.75		51	1,840	\$34,982.92		51	1,840	\$33,284.78
County Center	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing
Armed Security Officer	\$18.17	3	121	\$2,198.57	\$18.50	3	121	\$2,238.50	\$16.50	3	121	\$1,996.50	\$19.96	3	121	\$2,415.16	\$19.17	3	121	\$2,319.57
Unarmed Security Officer	\$15.56	2	81	\$1,260.36	\$15.83	2	81	\$1,282.23	\$16.50	2	81	\$1,336.50	\$16.91	2	81	\$1,369.71	\$15.99	2	81	\$1,295.19
Cty Ctr Weekly Total		5	202	\$3,458.93		5	202	\$3,520.73		5	202	\$3,333.00		5	202	\$3,784.87		5	202	\$3,614.76
FRJ Visitation	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing	Straight Time Billing Rate	FTE	Schd Billable Hours/Wk	Scheduled Weekly Billing
Armed Security Officer	\$18.17	2	56	\$1,017.52	\$18.50	2	56	\$1,036.00	\$16.50	2	56	\$924.00	\$22.73	2	56	\$1,272.88	\$19.17	2	56	\$1,073.52
Unarmed Security Officer	\$15.56	0	0	\$0.00	\$15.83	0	0	\$0.00	\$16.50	0	0	\$0.00	\$22.73	0	0	\$0.00	\$15.99	0	0	\$0.00
FRJ Weekly Total		2	56	\$1,017.52		2	56	\$1,036.00		2	56	\$924.00		2	56	\$1,272.88		2	56	\$1,073.52
Combined Weekly Billing				\$36,444.19				\$37,044.42				\$34,608.75				\$40,040.67				\$37,973.06
52				\$1,895,097.88				\$1,926,309.84				\$1,955,655.00				\$2,082,114.84				\$1,974,599.12
Appx Annual Billing																				

RFP 15-15 Court Complex Security and Video Visitation Security

Matrix of Scores by Evaluator Subtotaled and Combined																						
PROPOSER		First Coast				Universal Protection				Bales Security				G4S Secure Solutions				Command Security				
Evaluator		1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	1	2	3	4	
Criteria	Pts																					
A	X-Ray Training & Procedures	20	15	10	15	15	10	15	10	20	0	0	5	0	20	20	20	5	5	5	0	10
B	Firearm Detection	10	8	6	10	6	6	8	6	8	2	2	2	2	10	10	8	10	4	4	0	4
C	Qualifying & Recruiting	20	15	10	10	7.5	10	15	15	17.5	5	5	5	0	20	20	20	7.5	0	0	0	17.5
D	Attracting & Retaining	10	10	8	10	10	6	6	6	8	4	4	2	2	8	10	8	6	2	2	0	4
E	Company Overview	10	8	6	6	4	6	8	8	8	4	2	4	2	10	10	10	10	2	4	0	6
F	Transition	10	10	6	8	6	8	8	6	6	6	2	2	2	2	10	10	10	4	4	0	6
G	Price Score (Line 11)	20	18	18	18	18	14	14	14	14	12	12	12	12	8	8	8	8	8	8	8	8
SUBTOTALS		100	84	64	77	66.5	60	74	65	81.5	33	27	32	20	78	88	84	56.5	25	27	8	55.5
TOTAL POINTS AWARDED		291.5				280.5				112				306.5				115.5				
RANK 1 = High Score		2				3				5				1				4				

Matrix of Scores by Evaluator Subtotalled and Combined						
PROPOSER	First Coast	Universal Protection	Bales Security	G4S Secure Solutions	Command Security	
the category. Ranks were assigned point value.						
1 Annual Billing	\$1,895,098.00	\$1,926,310.00	\$1,799,655.00	\$2,082,115.00	\$1,974,599.00	
2 Ratio between lowest price & others	0.950	0.935	1.000	0.865	0.912	
3 RANK (Lowest Price = Highest Rank=1)	2	3	1	5	4	
4 Points awarded Lowest Price - 50% of 20 pts available	8	6	10	2	4	
Scoring of other financial considerations - 50% of Points available for Price. Ranks for each category totaled and then ranked again. Points assigned to the combined ranking and added to Line G point total above.						
5 Highest Employee Pay (Highest Pay Ranked 1)	1	2	4	1	3	
6 Markup between pay and billing (Lowest Markup ranked 1)	1	2	4	5	3	
7 Manager Pay (Highest paid ranked 1)	2	4	5	1	3	
8 Rank Totals	6	11	14	12	13	
9 Rank	1	2	5	3	4	
10 Points Awarded for other Financial considerations - 50% of 20 pts	10	8	2	6	4	
11 TOTAL PRICE POINTS (20) (Lines 4 + 10)	18	14	12	8	8	